RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD
Region Operations Mgr

150 Lawrence Bell Drive
Suite #108
Williamsville, NY 14221
(716) 634-9232
Fax (716) 634-3145

March 6, 1997

RJR Account #091800
Mr. G. Burns
CAPITAL CANDY CO., INC.

APRIL DORAL BOX 100 B1G1F / PROMOTION #700447

Dear George:

DORAL B1G1F ***pre-sleeved*** product has been ordered (see quantities listed below), as well as 120 skus of 4-carton displays (Item #526424) to pack the above promotion for your participating retail accounts. All additional pertinent promotional information is listed below:

#/ (6M) Cases B1G1F	STYLE	UPC Code
8	*Full Flavor Box 100*	12300-23993
8	*Light Box 100*	12300-23994

Product / Premium Arrival:	March 31, 1997
Ship Date to Retail:	Week of: April 7, 1997
SKU CUBE:	0.2618
SKU WT (w/o Product):	0.7600 lbs
Retail Sales Offer per Sku:	20 units
Billing per Sku:	2 Savings Cartons
EFT $ Amount:	$991.80
Non-EFT $ Amount:	$N/A

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Source: https://www.industrydocuments.ucsf.edu/docs/fqym0000

Promotion Description:
Utilize 4-Carton Shipper Display. Place 20 ***pre-sleeved*** B1G1F units each of *Doral FF Box 100 and Doral Lt Box 100* into the 4-Carton Shipper Display.

SHIP TWO (2) DISPLAYS TO EACH ACCOUNT ON THE ATTACHED CUSTOMER LIST

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you $14.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to **$56.00 (4 (12M) case(s) @ $14.00)**. Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
/jc
cc: R. Tanchyk

Note to RJR Manager:
Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

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WHOLESALER. 091800 CAPITAL CANDY CO INC

INSTRUCTIONS: DORAL BOX B1G1F INTRODUCTION:
DORAL LIGHT BOX 100 / DORAL FULL FLAVOR BOX 100
SHIP (2) DISPLAYS TO EACH RETAIL ACCOUNT

Supplier	Account	Territory	Name	Address	City	State	Chain ID	CCF	Volume
17159	534821	1622 01	CADYVILLE GULF	ROUTES 3 & 374	CADYVILLE	NY		A 24	116
	27920	1623 01	CROSSROADS MOBIL MT.	ROUTE 2 & 78 BOX 45	ALBURG	VT	2794-02-00	A 12	102
	113588	1623 01	BEVERAGE MART	211 LAKE ST	SAINT ALBANS	VT		A 24	289
	113605	1623 01	SO MAIN GROCERY	139 S MAIN ST	SAINT ALBANS	VT		A 24	180
	195353	1623 01	CHAMPLAIN FARMS	RTE 78	SWANTON	VT		A 24	193
35069	494192	1623 01	BRANCH'S MOBIL MART	2 RIVER ST	MILTON	VT	2794-02-00	A 12	118
	558840	1623 01	EAST END QUICK STOP	RTE. 7	GEORGIA	VT		A 12	110
	577285	1623 01	LAOS EGG ROLLS	7 RAYMOND RD	COLCHESTER	VT		A 00	33
	583313	1623 01	CHIMNEY CORNER STORE	ROUTE 7	MILTON	VT	1519-00-00	A 01	79
	584358	1623 01	WILSON'S COUNTRY STR	WEST MILTON ROAD	MILTON	VT		A 12	130
	636320	1623 01	M&R BEVERAGE	BOX 154	HIGHGATE CENTER	VT		A 12	110
35285	662806	1623 01	LAKE ROAD VARIETY	RT. 7	MILTON	VT		A 12	109
351850	697126	1623 01	BEVERAGE OUTLET	75 1ST ST	SWANTON	VT		A 01	39
	760781	1623 01	BLOUINS BEVERAGE MKT	1 NOYES ST	RICHFORD	VT		B 12	165
	21824	1623 02	WILLY'S VARIETY	GAGE STREET	BENNINGTON	VT		A 24	150
	760496	1623 02	FAIRHAVEN TRUCK STOP	RT 22A	FAIR HAVEN	VT	3435-00-00	A 00	150
	57943	1638 01	THE CONVENIENT ONE	MAIN STREET	ST JOHNSBRY CTR	VT		C 12	111
30205	113727	1638 01	SHOP & SAVE	MEMORIAL DR RTS	LYNDONVILLE	VT	2798-00-00	C 12	200
13094	113763	1638 01	SHOP & SAVE	DERBY RD RTE 5N	NEWPORT	VT	2798-00-00	C 12	113
050169	113765	1638 01	JIMMY KWIK	60 COVENTRY ST	NEWPORT	VT		A 12	114
	113886	1638 01	SMITH'S STORE	MAIN ST	GREENSBORO BEND	VT		A 12	110
50097	114154	1638 01	LYLES SUPERETTE	MAIN ST	WASHINGTON	VT		A 12	124
	114170	1638 01	CENTRAL MKT	SUMMER ST	BARRE	VT		A 24	147
	431453	1638 01	CONVENIENCE PLUS	44 S MAIN ST	BARRE	VT		A 12	383
14134	639423	1638 01	QUALITY MARKET	155 WASHINGTON STREET	BARRE	VT		A 24	111
50127	658712	1638 01	VITTLES & VARIETY	RR 1 BOX 169B	DERBY	VT		A 12	112
50247	673532	1638 01	BROOKSIDE COUNTRY	339 E MONTPELIER RD	BARRE	VT		A 12	62
	681165	1638 01	SIMON'S BERLIN STORE	321 BARRE MONTPELIER RD	BARRE	VT	1519-00-00	A 00	20
25303	104114	1638 03	DREWSVILLE GEN STORE	RTE 123	DREWSVILLE	NH		A 12	165
25304	463677	1638 03	N. WALPOLE VILLAGE	23 CHURCH ST	NORTH WALPOLE	NH		A 00	
	469826	1638 03	WEST RIVER VALLEY	RTE. 30	WEST DUMMERSTON	VT		A 12	130
	712602	1638 03	JIFFY MART	MAIN STREET	CHARLESTOWN	NH		A 12	270

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WHOLESALER: 091800 CAPITAL CANDY CO INC

INSTRUCTIONS: DORAL BOX BIGIF INTRODUCTION:
DORAL LIGHT BOX 100 / DORAL FULL FLAVOR BOX 100
SHIP (2) DISPLAYS TO EACH RETAIL ACCOUNT

Supplier	Account	Territory	Name	Address	City	State	Chain ID	CCF	Volume
17220	104189	1638 04	PLAINFIELD GEN.STORE	RT 12A	PLAINFIELD	NH		A 00	35
80065	104932	1638 04	STINSON VILLAGE ST.	2 ALLEN ST	HANOVER	NH		A 12	121
20067	230137	1638 04	CATHI & DONS COUNTRY	RR 2 BOX 365	ENFIELD	NH		A 12	204
17086	363002	1638 04	SHOP AND SAVE	SOUTH MAIN ST.	RANDOLPH	VT	2798-00-00	C 04	155
17167	702944	1638 04	DAMANETES	LOWER MAIN STREET	CLAREMONT	NH		A 12	151
12015	705356	1638 04	MAIN STREET CASH	192 MAIN STREET	WEST RUTLAND	VT		A 12	102
20068	104989	1638 06	PLEASANT VALLEY STR.	ROUTE 4	CANAAN	NH		A 24	130
30567	247457	1638 06	GILFORD MOBILE MART	1397 LAKE SHORE RD	GILFORD	NH		A 24	455
14397	667008	1638 06	HANDY LANDING GENERA	RR 3 BOX 101B	LACONIA	NH		A 12	125
14290	677682	1638 06	CASE-N-KEG LACONIA	JEFF MORIN ENTERPRISES 855 UNION AVE	LACONIA	NH		C 24	1500
	743970	1638 06	CASE-N-KEG	5 MILL ST	MEREDITH	NH		C 24	1430
	86861	1638 09	SHOREHAM SERVICE CTR	ROUTE 22A	SHOREHAM	VT	2794-02-00	A 24	247
	88475	1638 09	BILLING'S MOBIL	ROUTE #100	WATERBURY	VT		A 24	355
	113522	1638 09	GRACEY'S STORE	1333 WILLISTON RD	SOUTH BURLINGTO	VT	1519-00-00	A 00	131
17026	114026	1638 09	KINGSBURY COUNTRY	RT 100	WARREN	VT		A 24	150
	114119	1638 09	MOUNTAIN RD MKT	344 MOUNTAIN RD	STOWE	VT		A 12	120
	114300	1638 09	PRATTS STORE INC	ROUTE #22 A	BRIDPORT	VT		A 12	125
	303495	1638 09	SIMON'S	974 SHELBURNE RD	SOUTH BURLINGTO	VT	1519-00-00	A 00	91
	410982	1638 09	CHAMPLAIN FARMS	2 N MAIN ST	NORTHFIELD	VT		A 24	475
	470566	1638 09	SIMON'S ESSEX	134 JERICHO RD	ESSEX CENTER	VT	1519-00-00	A 00	87
	470568	1638 09	SIMON'S #4	RTE 2 & 2A	WILLISTON	VT	1519-00-00	A 00	78
	585246	1638 09	HANDY'S PARK ST MOBL	24 PARK ST	BURLINGTON	VT	1519-00-00	A 00	90
3035	623926	1638 09	DOWNTOWN QUICK STOP	93 S WINOOSKI AVE	BURLINGTON	VT	1519-00-00	A 12	180
	658967	1638 09	SIMON'S STORE & DELI	377 RIVER STREET & ROUTE #302	MOUNT PELIER	VT	1519-00-00	A 00	84
2334	704600	1638 09	FAIRGROUNDS BEVERAGE	99 PEARL ST	ESSEX JUNCTION	VT		A 24	464
	710269	1638 09	MEROLA'S MARKET	1563 NORTH AVE	BURLINGTON	VT		A 24	112

Total Accounts 74

-16

58

7.7

116 displays

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GHCP18RN1610XX TEMPORARY PAYMENT DETAIL REPORT 04/15/97

ACCOUNT NUMBER: 091800
VOUCHER NUMBER: 15350079
DATE WRITTEN: 04/15/97
STATUS: PAID
AMOUNT PAID: 56.00

CAPITAL CANDY CO INC
32 BURNHAM ST
BARRE , VT 5641

SEND CHECK TO: PAYEE

DESCRIPTION	UNITS	AMOUNT
'97 VAP PK & SHP	4.00	56.00

EXPLANATION: DORAL BOX B1G1F/#700447/RT

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